Board Office Use: Legis	lative File Info.		
File ID Number 1	0-1240		OAKLAND UNIFIED
Introduction Date	6-14-010		SCHOOL DISTRICT
Enactment Date	-72-10		
Enactment Bate	$\rho_{-\alpha}$		· .
		zaci A star	ient, every classroom, every day
Memo	( )		
То	Board of Education		
From	/hallaxu/	intendent	
Board Meeting Date	1		
Subject	Professional Services Contrac Oakland Schools Foundation	Oakland	<u>CA</u> (contractor)
	- 113/ Learning Without Limits Co	Illege Preparatory Elementar	<u>/ School</u> (site/department)
Action Requested	Approval by the Governing Be services contract between O Oakland Schools Foundation	akland Unified School D	District and CA,
	Services to be primarily prov for the period of	10 through06/17/2 <b>79</b> .	2010, in an amount not
<b>Background</b> A one paragraph explanation of why an amendment is needed.	An amendment is required in order More hours are required in order to for staff. More hours are also requi order to ensure positive attendance achievement.	be able to work with staff du ired in order to be able to pro	vide more outreach to parents in
<b>Discussion</b> One paragraph summary of the amended scope of work.	<ol> <li>help students learn to resolve the</li> </ol>	eir own conflicts in a timely a tion, 3) reach out to parents i	n order to ensure positive attendance
Recommendation	Approval by the Governing B services contract between O Oakland Schools Foundation	Dakland Unified School I	District and <u>CA</u> .
	Services are to be primarily for the period of05/01/20 to exceed \$_12,000.00	provided to <u>113/ Learning</u> 10 g / through06/17/	<u>Without Limits College Preparaton</u> 2010, in an amount not
Fiscal Impact	Funding resource name (pleas	se spell out) <u>Title I</u> not to exceed	\$ <u>12,000.00</u> .
Attachments	<ul><li>Contract Amendment</li><li>Copy of original cont</li></ul>		



# AMENDMENT NO.\_\_\_\_TO PROFESSIONAL SERVICES CONTRACT

	This Amendment is entered into between the Oakland Unified School District (OUSD)								
and	Oakland Schools Foundation (CONTRACTOR). OUSD entered into an Agreement								
with	CONTRACTOR for services on August 31, 2009, and the parties agree to amend that Agreement as follows:								
1.	Services: The scope of work is <u>unchanged</u> . The scope of work has <u>changed</u> .								
	If the scope of work has changed: Provide brief description of revised scope of work including a measurable description of expected final results, such as services, materials, products, and/or reports; attach additional pages as necessary.								
	The CONTRACTOR agrees to provide the following amended services:								
	An amendment is required in order to increase the consultants contract by 250 hours. at \$48.00/hr. More hours are required in order to be able to work with staff after school hours, and model for staff. More hours are required in order to be able to provide more outreach to parents in order to ensure positive attendance and completion of homework.								
2.	<b>Terms</b> (duration): The term of the contract is <u>unchanged</u> .								
	If the term has changed: The contract term is extended by an additional(days/weeks/months), and the amended expiration date is06/17/2010								
3.	<b>Compensation:</b> The contract price is <u>unchanged</u> .								
	If the compensation has changed: The contract price is amended by								
	Increase of \$ <u>12,000.00</u> to original contract amount								
	Decrease of \$to original contract amount								
	and the new contract total is <u>forty nine thousand seven hundred sixty and seventy-two</u> dollars ( <u>\$ 49,760.72</u> )								

4. Remaining Provisions: All other provisions of the Agreement, and prior Amendment(s) if any, shall remain unchanged and in full force and effect as originally stated.

## 5. Amendment History:

There are no previous amendments to this Agreement. 
This contract has previously been amended as follows:

No.	Date	General Description of Reason for Amendment	Amount of Increase (Decrease)
			\$
		A STATE AND AND A STATE	\$
	The second	New York Control of Co	\$

6. Approval: This Agreement is not effective and no payment shall be made to Contractor until it is approved. Approval requires signature by the State Administrator, the Board of Education, and/or the Interim Superintendent as their designee.

AKLAND UNIFIED SCHOOL DISTRICT	CONTRACTOR ULIE BESARIA DIR OF FIRMANCE + Print Name, Title ADMIN				
Edgar Rakestraw, Jr., Secretary Board of Education	OpticBoard Office Use: Legislative File Info.DateFile ID NumberFile ID Number10-1242Introduction Date6-14-10Enactment Number10-1198Enactment Date6-23-10				
Rev. 08/20/09 Contract No.	P.O. No.				

# **EXHIBIT "A" Scope of Work**

# DESCRIPTION OF SERVICES TO BE PERFORMED BY CONTRACTOR

CONTRACTOR's entire Proposal is <u>not</u> made part of this Agreement. [IF A CONTRACTOR PROVIDES AN ACCEPTABLE DESCRIPTION OF SERVICES AS PART OF A PROPOSAL, THAT DESCRIPTION OF SERVICES CAN BE ATTACHED <u>WITHOUT</u> ANY TERMS, CONDITIONS, LIMITATIONS, ETC., FROM THAT PROPOSAL.]

Summary for Board Memo and Board Agenda MUST ACCURATELY ALIGN WITH THE SCOPE OF WORK

Oakland Small Schools Foundation will provide coaching to build the capacity of teachers and staff to 1) help students learn to resolve their own conflicts in a timely and peaceful manner, 2) use charts, rhythm and song to support instruction, 3) reach out to parents in order to ensure positive attendance patterns and completion of homework, 4) honor the cultures of all students in the classroom.

# SCOPE OF WORK

#### **Contractor Name:**

	Oakland	Schools For	undation	will provide a ma	ximum of 250	hours of services at a
rate	of \$ <u>48.00</u>	per hour for	or a total not to e	exceed \$ 12,000.00	Services	are anticipated to begin
on _	05/01/2010	_ and end on _	06/17/2010			

## 1. Goals or Objectives

Describe the service(s) the contractor will provide. What is contractor expected to achieve? What are the expected outcomes?

Oakland . Schools Foundation will provide coaching to build the capacity of teachers and staff to 1) help students learn to resolve their own conflicts in a timely and peaceful manner, 2) use charts, rhythm and song to support instruction, 3) reach out to parents in order to ensure positive attendance patterns and completion of homework, 4) honor the cultures of all students in the classroom.

## 2. Description of Services to be Provided

Describe the specific duties assigned or attributable to this contractor, not the department. (What objective evidence will demonstrate the consultant has provided the services.)

Oakland Schools Foundation will provide coaching to build the capacity of teachers and staff to 1) help students learn to resolve their own conflicts in a timely and peaceful manner, 2) use charts, rhythm and song to support instruction, 3) reach out to parents in order to ensure positive attendance patterns and completion of homework, 4) honor the cultures of all students in the classroom.

# 3. Alignment with Single Plan for Student Achievement (required if using State or Federal Funds)

Please describe how this scope of work aligns with a specific action item in the SPSA. Please select:

Action Item included in Board Approved SPSA Action Item Number:

Action Item added as modification to Board Approved SPSA – Attach appropriate paperwork, for directions see the Resource Manager List posted in the Professional Services Contract folder on the School Operations Library.

PROFESSIONAL SERVICES CONTRACT

**<u><b>AMENDMENT**</u> ROUTING FORM

# **Basic Directions**

Services beyond the original contract cannot be provided until the amendment has been fully approved and the Purchase Order amount has been increased by Procurement.

- 1. Contractor and OUSD contract originator reach agreement on modification to original contract.
- 2. Contractor and OUSD contract originator complete amendment together. Please insert the amendment number (i.e. if this is the first amendment enter "1," second enter "2," etc.) at the top of the Contract Amendment.
- 3. If contract total amount has increased, OUSD contract originator creates new requisition with the original PO number referenced in the item description.
- 4. OUSD contract originator submits amendment packet for approval within two weeks of creating the requisition.

When the contract amendment is approved Procurement will add additional funds to the <u>original</u> Purchase Order.

1 1.	
Attachment	Copy of original contract
Checklist	Contract amendment packet including Board Memo and Contract Amendment Form
	📰 Revised Scope of Work – Evidence of why additional funds are needed
1	If additional consultants will be working on site, attach agency letter verifying additional consultants have
	met the Fingerprinting/Background Investigation and have a negative tuberculosis status.
OUSD Staff Contac	t Emails about this contract should be sent to: Michelle Saavedra 879-1282 michelle.saavedra@ousd.k12.ca.us

Contractor Information								
Contractor Name	Oakland Schools Foundation	Agency's C	Contact	Julie Besa	ha			
OUSD Vendor ID #	V053845			Director of Finance Administration				
Street Address	P.O. Box 20238	City	Oakla	Ind	State	CA	Zip	94620
Telephone	(510) 534-7613	Email	julie@smallschoolsfoundation.org					

Con	pensation and Terms	s – Must be within the OUSD Billing	Guidelines
Original Contract Amount	\$ 37,760.72	Original PO Number	P1002685
Amended Amount	\$ 12,000.00	New Requisition #	R0004344 app/15A
New Contract Total	\$49,760.72		

		Budget Information		
If you are pla	anning to multi-fund a	contract using LEP funds, please contact the State and Federal C	ffice <u>before</u> comp	oleting requisition.
Resource #	Resource Name	Org Key	Object Code	Amount
3010	Title I	1134850101	5825	\$ 12,000.00
,				\$
				\$

# Approval and Routing (in order of approval steps)

	tional services above original contract an increased by Procurement.	ount cannot be pi	rovided before the amendme	ent is fully approved	and the P	urchase	Order amount has
	Site Administrator or Manager	Name Le	o Fuchs	Ext	1283	5. j.	ax -
1.	Site / Department	113/ Learning V	Nithout Limits College Pr	eparatory Element	tary Scho	pol	•
	Signature Teo Fuch	SV	$\mathbf{R}$	Date Approved	ථ	ln	10
	Resource Manager, it using funds ma	laged by: Stale a	and Federal School Portfolio M	lanagement Complem	entary Learr	ning / After	School Programs
2.	Signature William	Mini	2	Datc Approved	5/	3/10	)
	Signature (if using multiple restricted resource	s)		Date Approved		•	
	Network or Executive Officer						and the second s
3.	Signature & I	m		Date Approved			
	Cabinet (CAÓ, CCA, CFO, CSO, Assi	t. Sup. Facilities)					·
4.	Signature	5		Date Approved	6	110	
5.	5. Board of Education or State Administrator Signature on the legal contract						
Leg	al Required if not using standard contra	t Approved		Denied - Reason			Date
Pro	curement Date Received			PO Number			

Rev. 08/20/09

AKLAND UNIFIE

HOOL DIST

THIS FORM IS NOT A CONTRACT

A		DRD. CERTIFIC	ATE OF LIABILIT	Y INSUF	RANCE	·····			MM/00/1111 22/2009
	UCER			THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION					RMATION
		ty Insurance Service		ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICAT HOLDER. THIS CERTIFICATE DOES NOT AMEND, EXTEND O ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW.				TEND OR	
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		ey, CA 94710		1					}
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INSU		d Small Schools Foun	dation	INSURER A: NIA	thern Insu	-ance Co			
		lox 20238		INSURER C:	widen and a				
e				INSURER D:	·······	······································		·	
Oal	lar	d CA 94	620	INSURER E:					
COV	RA	JES		- <b>I</b>					
REC	UIRE	MENT, TERM OR CONDITION OF AN	W HAVE BEEN ISSUED TO THE INSU IY CONTRACT OR OTHER DOCUMEN ICIES DESCRIBED HEREIN IS SUB. N REDUCED BY PAID CLAIMS.	T WITH RESPECT	TO WHICH THIS C E TERMS, EXCLUS	ERTIFICATE MAY BE	ISSUE	ed or M	MAY PERTAIN,
INSR LTR	ADD'L	TYPE OF INSURANCE	POLICY NUMBER	POLICY EFFECTIVE DATE (MM/DD/YY)	POLICY EXPIRATION DATE (NM/DD/YY)		LIMITS	3 <u>·</u>	
		GENERAL LIABILITY	200916926NPO	09/15/2009		EACH OCCURRENCE		\$	1,000,000
		X COMMERCIAL GENERAL LIABILITY				DAMAGE TO RENTED PREMISES (Ea occurrent	201	\$	500,000
A	х					MED EXP (Any one perso	m)	5	20,000
						PERSONAL & ADV INJU	BY		1,000,000
						GENERAL AGGREGATE			1,000,000
		GEN'L AGGREGATE LIMIT APPLIES PER:				PRODUCTS - COMP/OP	AGG	5	1,000,000
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		AUTOHOBILE LIABILITY				COMBINED SINGLE LIM (Eo acciderd)	n	\$	
		ALL OWNED AUTOS				BODILY INJURY			
		SCHEDULED AUTOS				(Per person)		\$	
		HIRED AUTOS				BODILY INJURY			
		NON-OWNED AUTOS				(Per accident)		\$	
						PROPERTY DAMAGE (Per accident)		5	
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		PROPRIETOR/PARTNER/EXECUTIVE				E.L. EACH ACCIDENT		<u>s</u>	1,000,000
		, describe under IAL PROVISIONS below				EL DISEASE - EA EMP	_		1,000,000
	OTH				<u> </u>	LEL DISCASE - POLICE	LIMIT	13	1,000,000
	DESCRIPTION OF OPERATIONS/LOCATIONS/VEHICLES/EXCLUSIONS ADDED BY ENDORSEMENT/SPECIAL PROVISIONS Cartificate holder is named Additional Insured with respect to the insured's operations.								
	CLL.	Cate noiger is named Addi	croust rushied with respec	st to the ins	ured's operat	ions.			
CE	OTIE	CATE HOLDER		CANCELLAT					•••••••
		VATE RULVER							
	(	Akland Unified Schoo	District			ESCRIBED POLICIES 8 E ISSUING INSURER			

Oakland	Unif	ied	School	District
1025 Sec	ond .	Avei	nue	
Oakland,	CA	94	506	

EXPIRATION DATE THEREOF, THE ISSUING INSURER WILL ENDEAVOR TO MAIL 30 DAYS WRITTEN NOTICE TO THE CERTIFICATE HOLDER NAMED TO THE LEFT, BUT FAILURE TO DO SO SHALL IMPOSE NO OBLIGATION OR LIABILITY OF ANY KIND UPON THE INBURER, D'S AGENTS OR REPRESENTATIVES. AUTHORIZED REPRESENTATIVE

Print Form orm KLAND UNIFIED \*OOL DISTRICT 009-2010 Prof ΠŇĠ . . . . . . . **Basic Directions** Additional directions and related documents are in the School Operations Library (http://intranet.ousd.k12.ca.us) Services cannot be provided until the contract is fully approved and a Purchase Order has been issued. Contractor and OUSD contract originator (principal or manager) reach agreement about scope of work and compensation. 1 2. Ensure contractor has OUSD Vendor Number and meets the consultant requirements (including insurance and background check) Contractor and OUSD contract originator complete the contract packet together and attach required attachments. 3 4. OUSD contract originator creates the requisition.

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5. Within 2 weeks of creating the requisition the OUSD contract originator submits complete contract packet for approval.

For individual consultants: HRSS Pre-Consultant Screening Letter for current fiscal year Attachment Checklist For individual consultants: Proof of negative tuberculosis status within past 4 years Statement of qualifications (organization) or resume (individual consultant) Proof of general liability insurance naming OUSD as Additionally Insured For organizations (any consultant who has employees): Proof of workers compensation insurance

OUSD Staff Contact Emails about this contract should be sent to: Michelle Saavedra 879-1282 michelle.saavedra@ousd.k12.ca.us

	Contra	ctor Information	on					
Contractor Name	Oakland Small Schools Foundation	Agency's Co	Holly Babe F	aust				
OUSD Vendor ID #	V053845	Title		Executive Di	rector			
Street Address	P.O. Box 20238	City	Oaklar	nd	State	ĊA	Zip	94620
Telephone	510-534-7613	Email	holly@smallschoolsfoundation.org					
Contractor History	Previously been an OUSD contractor	? • Yes 🗌 No	W	orked as an C	OUSD er	nployee	9? 🗌 Y	es 💽 No

Compensation and Terms – Must be within the OUSD Billing Guidelines									
Anticipated start date	August 31, 2009	Date work will end	June 17, 2010	Other Expenses	none				
Pay Rate Per Hour (required)	\$48.00	Number of Hours	787.00	Total Contract Amount	\$ 37,760.72				

lf you are p	lanning to multi-f		dget Information s. please contact the State and Federa	l Office <u>before</u> comp	leting requisition.
Requisition Num	ber	R0001382	Total Contract Amount	\$ 37,760.72	
Resource #	Resource Na	ame	Org Key	Object Code	Amount
3010	Title 1		1134850101	5825	\$ 37,760.72
				5825	\$
<u>_</u>				5825	\$

		A	pproval and Re	outing (in order o	f approval steps)						
Servi know	ices cannot t /ledge servic	be provided before the contra es were not provided before	act is fully approve a PO was issued.	d and a Purchase O	rder is issued. Signing this	s document affirms that to your					
	Administra	ator / Manager (Originator)	Name	Leo Fuchs	Phone	510-879-1282 Fax 536-4470					
1.	Site / Depa	rtment	113/Learning W	ithout Limits Colle	ge Preparatory Element	ary School					
	Signature	24	n		Date Approved						
	Resource	Manager, if using funds mai	naged by: 🛛 State a	nd Federal School Po	ortfolio Management Compler	nentary Learning / After School Programs					
	Scope of work indicates compliant use of restricted resource and is in alignment with school site plan (SPSA)										
2.	Signature	gnature William (Voumes			Date Approved	6(22/09					
	Signature (if using multiple restricted resources)				Date Approved						
		Network or Executive Officer									
3.		Services described in the scope of work align with needs of department or school site									
	Signature				Date Approved						
	Cabinet (C	AO, CCA, CFO, CSO, Assi	st. Sup. Facilities)								
4.	Signature				Date Approved						
5.	Superinte	ndent, Board of Education	or State Adminis	strator Signature on	the legal contract						
Lega	al Required	if not using standard contrac	t Approved		Denied - Reason	Date					
Proc	curement	Date Received			PO Number						

Board Office Use: Le	gislative File Info.	
File ID Number	89-2161	OAKLAND UNIFIED
Introduction Date	RIZION	
Enactment Number	09-1626	expect Success
Enactment Date	8-12-09 192	expect Juccess
		every student. every classroom. every day.
Memo	Densel of Edu	
<b>*</b> -	Board of Edu	
To	Anthony Smit	h/ SuperIntendent
From	Analony on a	n other mendem
<b>Board Meeting Date</b>	8-12-09	
Subject	Professional Se - <u>113/Learning V</u>	rvices Contract - Oakland Small Schools Foundation (contractor) /ithout Limits College Preparatory Elementary Sch (site/department)
Action Requested	District and Oa be primarily pr	ofessional services contract between Oakland Unified School kland Smail Schools Foundation Services to ovided to <u>113/Learning Without Limits College Preparatory Elements</u> of <u>August 31, 2009</u> through <u>June 17, 2010</u> .
Background A one paragraph explanation of why the consultant's services are needed.	Limits in building that engages stu	chools Foundation will provide coaching to support Learning Without teacher capacity to create and maintain effective learning environment dents and honor the assets students bring with them to school.
Discussion One paragraph summary of the scope of work.	and staff to 1) he manner, 2) use order to ensure	School Foundation will provide coaching to build the capacity of teachers alp students learn to resolve their own conflicts in a timely and peaceful charts, rhythm and song to support instruction, 3) reach out to parents in positive attendance patterns and completion of homework, 4) honor the udents in the classroom.
Recommendation	District and Os be primarily pr	of August 31, 2009 through June 17, 2010 .
Fiscal Impact	Funding resour	ce name (please spell out) <u>Title 1</u> not to exceed \$ <u>37,760.72</u>
Attachments	<ul> <li>Fingerp</li> <li>Insuran</li> <li>TB screte</li> </ul>	ional Services Contract including scope of work rint/Background Check Certification ce Certification ening documentation ent of qualifications

www.ousd.k12.ca.us

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# **PROFESSIONAL SERVICES CONTRACT 2009-2010**

This Agreement is entered into between the Oakland Unified School District (OUSD) and Oakland Small Schools Foundation

(CONTRACTOR). OUSD is authorized by Government Code Section 53060 to contract for the furnishing of special services and advice in financial, economic, accounting, engineering, legal, and administrative matters with persons specially trained, experienced, and competent to perform such services. CONTRACTOR is specially trained, experienced, and competent to provide such services. The parties agree as follows:

- 1. Services: The CONTRACTOR shall provide the services as described in Exhibit "A," attached hereto and incorporated herein by this reference ("Services" or "Work").
- Terms: CONTRACTOR shall commence work on <u>August 31, 2009</u>, or the day immediately following approval by the Superintendent, if total amount the CONTRACTOR has contracted with the District is below \$72,400 in the current fiscal year, or the Board of Education if total contracts exceeds \$72,400, whichever is later. The work shall be completed no later than June 17, 2010\_\_\_\_.
- 3. Compensation: OUSD agrees to pay CONTRACTOR for services satisfactorily rendered pursuant to this Agreement a total fee not to exceed thirty-seven thousand seven hundred sixty and seventy-two cents Dollars (\$ 37,760.72 ). This sum shall be for full performance of this Agreement and includes all fees, costs, and expenses incurred by Contractor including, but not limited to, labor, materials, taxes, profit, overhead, travel, insurance, subcontractor costs, and other costs.

If CONTRACTOR will be compensated hourly for services provided under this Contract, CONTRACTOR shall describe in Exhibit "A," attached hereto, the specific scope of services to be delivered on an hourly basis to OUSD.

OUSD shall not be liable to CONTRACTOR for any costs or expenses paid or incurred by CONTRACTOR in performing services for OUSD, except as follows: none

Payment for the Work shall be made for all undisputed amounts in monthly installment payments within forty-five (45) days after the CONTRACTOR submits an invoice to OUSD for Work actually completed and after OUSD's written approval of the Work, or the portion of the Work for which payment is to be made.

The granting of any payment by OUSD, or the receipt thereof by CONTRACTOR, shall in no way lessen the liability of CONTRACTOR to correct unsatisfactory work, although the unsatisfactory character of that work may not have been apparent or detected at the time a payment was made. Work, which does not conform to the requirements of this Agreement, may be rejected by District and in that case must be replaced by CONTRACTOR without delay.

- Submittal of Documents: CONTRACTOR shall not commence the Work under this Contract until CONTRACTOR has submitted and OUSD has approved evidence of the following:
  - 1. Individual consultants:
    - Tuberculosis Clearance Documentation from health care provider showing negative TB status
    - Completion of Pre-Consultant Screening Process Attach letter from Human Resources Support Services showing completion of Pre-Consultant Screening in current fiscal year.
    - Insurance Certificates and Endorsements Documentation showing compliance with section 9 herein.
  - 2. Agencies or organizations:

Insurance Certificates and Endorsements – Documentation showing compliance with section 9 herein.

- 6. CONTRACTOR Qualifications / Performance of Services.

**CONTRACTOR Qualifications.** CONTRACTOR is specially trained, experienced, competent and fully licensed to provide the Services required by this Agreement in conformity with the laws and regulations of the State of California, the United States of America, and all local laws, ordinances and regulations, as they may apply.

Standard of Care. CONTRACTOR represents that CONTRACTOR has the qualifications and ability to perform the Services in a professional manner, without the advice, control, or supervision of OUSD. CONTRACTOR's services will be performed, findings obtained, reports and recommendations prepared in accordance with generally and currently accepted principles and practices of its profession for services to California school districts.

7. Notices: All notices and invoices provided for under this Agreement shall be in writing and either personally delivered during normal business hours or sent by U.S. Mail (certified, return receipt requested) with postage prepaid to the other party at the address set forth below:

K999069.001 Rev. 10/30/08 Requisition No. \_\_\_\_\_ P.O. No. \_\_\_\_

OUSD Representative:	CONTRACTOR:					
Name: Leo Fuchs	Name: Holly Babe Faust					
Site /Dept.: 113/Learning Without Limits College Preparatory Eler	Title: Executive Director					
Address: 2035 40th Ave.	Address: P.O. Box 20238					
Oakland, CA	Oakland CA 94620					
Phone: 510-879-1282	Phone: 510-534-7613					

Notice shall be effective when received if personally served or, if mailed, three days after mailing. Either party must give written notice of a change in address. CONTRACTOR shall submit invoices in a form that includes the name of the person providing the service, the service performed, the date service was rendered, and the hours spent on the work.

#### 8. Invoicing

Invoices furnished by CONTRACTOR under this Agreement must be in a form acceptable to OUSD. All amounts paid by OUSD shall be subject to audit by OUSD.

- Invoice shall include but not be limited to: Consultant name, consultant address, invoice date, invoice sequence number, purchase order number, name of school or department service was provided to, period of service, number of hours of service, brief description of services provided, hourly rate, total payment requested.
- 2. In addition, involces from Agencies or Organizations must include evidence of compliance with section 19 herein:
  - i. Fingerprinting of Employees and Agents: Agency or organization must provide a current list of all employees, agents and volunteers working at an OUSD site. This list must include the Department of Justice ATI number for each person and at statement that subsequent arrest records have been requested for each person listed.
  - ii. Tuberculosis Screening: The list must also include a statement that TB Clearance is on file for each person.
- 9. Status of Contractor: This is not an employment contract. CONTRACTOR, in the performance of this Agreement, shall be and act as an independent contractor. CONTRACTOR understands and agrees that it and all of its employees shall not be considered officers, employees, agents, partner, or joint venture of OUSD, and are not entitled to benefits of any kind or nature normally provided employees of OUSD and/or to which OUSD's employees are normally entitled, including, but not limited to, State Unemployment Compensation or Worker's Compensation. CONTRACTOR shall assume full responsibility for payment of all federal, state, and local taxes or contributions, including unemployment insurance, social security and income taxes with respect to CONTRACTOR's employees. In the performance of the work herein contemplated, CONTRACTOR is an independent contractor or business entity, with the sole authority for controlling and directing the performance of the details of the work, OUSD being interested only in the results obtained.

#### 10. insurance:

- 1. General Liability Insurance: Unless specifically waived by OUSD, the following insurance is required:
  - I. If CONTRACTOR employs any person to perform work in connection with this Agreement, CONTRACTOR shall procure and maintain at all times during the performance of such work, Workers' Compensation Insurance in conformance with the laws of the State of California and Federal laws when applicable. Employers' Liability Insurance shall not be less than One Million Dollars (\$1,000,000) per accident or disease.

Check only one of the boxes below:

- The CONTRACTOR is aware of the provisions of Section 3700 of the Labor Code which require every employer to be insured against liability for workers' compensation or to undertake self-insurance in accordance with the provisions of that code, and will comply with such provisions before commencing the performance of the Work of this Contract.
- □ The CONTRACTOR does not employ anyone in the manner subject to the workers' compensation laws of California.
- ii. CONTRACTOR shall maintain general liability insurance, including automobile coverage with limits of One Million Dollars (\$1,000,000) per occurrence for bodily injury and property damage. The coverage shall be primary as to OUSD and shall name OUSD as an additional insured. Evidence of insurance is attached. Inclusion of OUSD as an additional insured shall not affect OUSD's rights to any claim, demand, suit or judgment made, brought or recovered against CONTRACTOR. The policy shall protect CONTRACTOR and OUSD in the same manner as though each were separately issued. Nothing in said policy shall operate to increase the Insurer's liability as set forth in the policy beyond the amount or amounts shown or to which the Insurer would have been liable if only one interest were named as an insured.
- iii. If CONTRACTOR is offering OUSD professional advice under this Contract, CONTRACTOR shall maintain errors and omissions insurance or professional liability insurance with coverage limits of One Million Dollars (\$1,000,000) per claim.

OR

- CONTRACTOR is not required to maintain any insurance under this agreement. (Completed and approved Waiver of Insurance Form is required.) Waiver of insurance does not release CONTRACTOR from responsibility for any claim or demand.
- 11. Licenses and Permits: CONTRACTOR shall obtain and keep in force all licenses, permits, and certificates necessary for the performance of this Agreement.

- 12. Assignment: The obligations of CONTRACTOR under this Agreement shall not be assigned by CONTRACTOR without the express prior written consent of OUSD.
- 13. Anti-Discrimination. It is the policy of OUSD that in connection with all work performed under Contracts there be no discrimination against any employee engaged in the work because of race, color, ancestry, national origin, religious creed, physical disability, medical condition, marital status, sexual orientation, gender, or age and therefore the CONTRACTOR agrees to comply with applicable Federal and California laws including, but not limited to, the California Fair Employment and Housing Act beginning with Government Code Section 12900 and Labor Code Section 1735 and OUSD policy. In addition, the CONTRACTOR agrees to require like compliance by all its subcontractor(s). Contractor shall not engage in unlawful discrimination in employment on the basis of actual or perceived race, color, national origin, ancestry, religion, age, marital status, pregnancy, physical or mental disability, medical condition, veteran status, gender, sex or sexual orientation.
- 14. Drug-Free / Smoke Free Policy. No drugs, alcohol, and/or smoking are allowed at any time in any buildings and/or grounds on OUSD property. No students, staff, visitors, CONTRACTORS, or subcontractors are to use drugs on these sites.
- 15. Indemnification: CONTRACTOR agrees to hold harmless, indemnify, and defend OUSD and its officers, agents, and employees from any and all claims or losses accruing or resulting from injury, damage, or death of any person, firm, or corporation in connection with the performance of this Agreement. CONTRACTOR also agrees to hold harmless, indemnify, and defend OUSD and its elective board, officers, agents, and employees from any and all claims or losses incurred by any supplier, contractor, or subcontractor furnishing work, services, or materials to CONTRACTOR in connection with the performance of this Agreement. This provision survives termination of this Agreement.
- 16. Copyright/Trademark/Patent/Ownership. CONTRACTOR understands and agrees that all matters produced under this Agreement shall become the property of OUSD and cannot be used without OUSD's express written permission. OUSD shall have all right, title and interest in said matters, including the right to secure and maintain the copyright, trademark, and/or patent of said matter in the name of OUSD. CONTRACTOR consents to use of CONTRACTOR's name in conjunction with the sale, use, performance and distribution of the matters, for any purpose and in any medium. These matters include, without limitation, drawings, plans, specifications, studies, reports, memoranda, computation sheets, the contents of computer diskettes, artwork, copy, posters, billboards, photographs, videotapes, audiotapes, systems designs, software, reports, diagrams, surveys, source codes or any other original works of authorship, or other documents prepared by CONTRACTOR or its Sub-CONTRACTORs in connection with the Services performed under this Agreement. All works shall be works for hire as defined under Title 17 of the United States Code, and all copyrights in those works are the property of OUSD.
- 17. Waiver: No delay or omission by either party in exercising any right under this Agreement shall operate as a waiver of that or any other right or prevent a similar subsequent act from constituting a violation of the Agreement.
- 18. Termination: OUSD may at any time terminate this Agreement upon written notice to CONTRACTOR. OUSD shall compensate CONTRACTOR for services satisfactorily provided through the date of termination. In addition, OUSD may terminate this Agreement for cause should CONTRACTOR fail to perform any part of this Agreement. In the event of termination for cause, OUSD may secure the required services from another contractor. If the cost to OUSD exceeds the cost of providing the services pursuant to this Agreement, CONTRACTOR shall pay the additional cost.
- 19. Conduct of Consultant. CONSULTANT will adhere to the following staff requirements and provide OUSD with evidence of staff qualifications, consistent with invoicing requirements outlined in Section 8, which include:

#### 1. Tuberculosis Screening

2. Fingerprinting of Employees and Agents. The fingerprinting and criminal background investigation requirements of Education Code section 45125.1 apply to CONTRACTOR's services under this Agreement and CONTRACTOR certifies its compliance with these provisions as follows: "CONTRACTOR certifies that CONTRACTOR has complied with the fingerprinting and criminal background investigation requirements of Education Code section 45125.1 with respect to all CONTRACTOR's employees, subcontractors, agents, and subcontractors' employees or agents ("Employees") regardless of whether those Employees are paid or unpaid, concurrently employed by OUSD, or acting as independent contractors of CONTRACTOR, who may have contact with OUSD pupils in the course of providing services pursuant to the Agreement, and the California Department of Justice has determined that none of those Employees has been convicted of a felony, as that term is defined in Education Code section 45122.1. Contractor further certifies that it has received and reviewed fingerprint results for each of its Employees and Contractor has requested and reviews subsequent arrest records for all Employees who may come into contract with OUSD pupils in providing services to the District under this Agreement.

Contractor initial: TBF

K999069.001 Rev. 3/26/2009

In the event that OUSD, in its sole discretion, at any time during the term of this contract, desires the removal of any CONSULTANT related persons, employee, representative or agent from an OUSD school site and, or property, CONSULTANT shall immediately upon receiving notice from OUSD of such desire, cause the removal of such person or persons.

- 20. No Rights in Third Parties. This Agreement does not create any rights in, or inure to the benefit of, any third party except as expressly provided herein.
- 21. OUSD's Evaluation of CONTRACTOR and CONTRACTOR's Employees and/or Subcontractors. OUSD may evaluate the CONTRACTOR's work in any way that OUSD is entitled to do so pursuant to applicable law. The OUSD's evaluation may include, without limitation:
  - 1. Requesting that OUSD employee(s) evaluate the CONTRACTOR and the CONTRACTOR's employees and subcontractors and each of their performance.
  - 2. Announced and unannounced observance of CONTRACTOR, CONTRACTOR's employee(s), and/or subcontractor(s).

- 22. Limitation of OUSD Liability. Other than as provided in this Agreement, OUSD's financial obligations under this Agreement shall be limited to the payment of the compensation provided in this Agreement. Notwithstanding any other provision of this Agreement, in no event, shall OUSD be liable, regardless of whether any claim is based on contract or tort, for any special, consequential, indirect or incidental damages, including, but not limited to, lost profits or revenue, arising out of or in connection with this Agreement for the services performed in connection with this Agreement.
- 23. Confidentiality. The CONTRACTOR and all CONTRACTOR's agents, personnel, employee(s), and/or subcontractor(s) shall maintain the confidentiality of all information received in the course of performing the Services. CONTRACTOR understands that student records are confidential and agrees to comply with all state and federal laws concerning the maintenance and disclosure of student records. This requirement to maintain confidentiality shall extend beyond the termination of this Agreement. Contractors will be permitted access to students after data only where permissible under state and federal law and only after executing OUSD's Confidentiality Agreement Regarding Student Data.
- 24. Conflict of Interest. CONTRACTOR shall abide by and be subject to all applicable OUSD policies, regulations, statutes or other laws regarding conflict of interest. CONTRACTOR shall not hire any officer or employee of OUSD to perform any service by this Agreement.

CONTRACTOR affirms to the best of his/her/its knowledge, there exists no actual or potential conflict of interest between CONTRACTOR's family, business or financial interest and the services provided under this Agreement, and in the event of change in either private interest or services under this Agreement, any question regarding possible conflict of interest which may arise as a result of such change will be brought to OUSD's attention in writing.

Through its execution of this Agreement, CONTRACTOR acknowledges that it is familiar with the provisions of section 1090 et seq. and Section 87100 et seq. of the Government Code of the State of California, and certifies that it does not know of any facts which constitute a violation of said provisions. In the event CONTRACTOR receives any information subsequent to execution of this Agreement, which might constitute a violation of said provisions, CONTRACTOR agrees it shall notify OUSD of this information.

- 25. Integration/Entire Agreement of Parties. This Agreement constitutes the entire agreement between the Parties and supersedes all prior discussions, negotiations, and agreements, whether oral or written. This Agreement may be amended or modified only by a written instrument executed by both Parties.
- 26. Litigation: This Agreement shall be performed in Oakland, California and is governed by the laws of the State of California. The Alameda County Superior Court shall have jurisdiction over any state court litigation initiated to enforce or interpret this Agreement. If litigation is initiated, the prevailing party shall be entitled to reasonable attorney's fees and costs
- 27. Contract Contingent on Governing Board Approval: The District shall not be bound by the terms of this Agreement until it has been formally approved by the District's Governing Board, and no payment shall be owed or made to CONTRACTOR absent formal approval. This Agreement shall be deemed to be approved when it has been signed by either the State Administrator, the Board of Education, and/or the Superintendent as their designee.
- 28. Signature Authority. Each party has the full power and authority to enter into and perform this Agreement, and the person signing this Agreement on behalf of each Party has been given the proper authority and empowered to enter into this Agreement.
- 29. Counterparts. This Agreement and all amendments and supplements to it may be executed in counterparts, and all counterparts together shall be construed as one document.
- 30. Incorporation of Recitats and Exhibits. The Recitals and each exhibit attached hereto are hereby incorporated herein by reference.

Summary of terms and compensation: Total Fee: \$ 37,760.72 June 17, 2010 August 31, 2009 Work shall be completed by: Anticipated start date: CONTRACTOR ODL DISTRICT MINUFIED S OAKLANE Date President, Boald of Education Contractor Signature State Administrator Holly Babe Faust Executive Director mintendent Print Name, Title Board Office Use: Legislative File Info. Secre Date File ID Number Releastraw, Jr., Secretary Boai Board of Education Introduction Date 300 Enactment Number Enactment Date

K999069.001 Rev. 3/26/2009

## EXHIBIT "A" Scope of Work

## DESCRIPTION OF SERVICES TO BE PERFORMED BY CONTRACTOR

CONTRACTOR's entire Proposal is <u>not</u> made part of this Agreement. **[IF A CONTRACTOR PROVIDES AN ACCEPTABLE** DESCRIPTION OF SERVICES AS PART OF A PROPOSAL, THAT DESCRIPTION OF SERVICES CAN BE ATTACHED <u>WITHOUT</u> ANY TERMS, CONDITIONS, LIMITATIONS, ETC., FROM THAT PROPOSAL.]

#### Summary for Board Memo and Board Agenda -- Must accurately describe scope of work below.

Oakland Small School Foundation will provide coaching to build the capacity of teachers and staff to 1) help students learn to resolve their own conflicts in a timely and peaceful manner, 2) use charts, rhythm and song to support instruction, 3) reach out to parents in order to ensure positive attendance patterns and completion of homework, 4) honor the cultures of all students in the classroom.

# SCOPE OF WORK

1. Description of Services to be Provided Please provide a one or two paragraphs program description of the service(s) the contractor will provide. Be specific about what service(s) OUSD is purchasing and the planned outcome.

Oakland Small School Foundation will provide coaching to build the capacity of teachers and staff to 1) help students learn to resolve their own conflicts in a timely and peaceful manner, 2) use charts, rhythm and song to support instruction, 3) reach out to parents in order to ensure positive attendance patterns and completion of homework, 4) honor the cultures of all students in the classroom.

2. Strategic Alignment: School-based contracts: Make clear how this service supports your academic goals and increases student achievement. Provide details as to program participation (Students will...) and intended outcomes (Students will be able to...) Central office contracts: How does this service support the overall strategic goals of your department and increase student achievement?

Oakland Small School Foundation will provide coaching to build the capacity of teachers and staff to 1) help students learn to resolve their own conflicts in a timely and peaceful manner, 2) use charts, rhythm and song to support instruction, 3) reach out to parents in order to ensure positive attendance patterns and completion of homework, 4) honor the cultures of all students in the classroom.

3. Alignment with Single Plan for Student Achievement (required if using State or Federal Funds) Please select:

- Action Item included in Board Approved SPSA (no additional documentation required) Action Item Number:\_\_\_\_\_
- Action Item added as modification to Board Approved SPSA Submit the following documents to the Resource Manager either electronically via email of scanned documents, fax or drop off.
- 1. Relevant page of SPSA with action item highlighted. Page must include header with the word "Modified" and the modification date, school site name, both principal and school site council chair initials and date.
- 2. Meeting announcement for meeting in which the SPSA modification was approved.
- 3. Minutes for meeting in which the SPSA modification was approved indicating approval of the modification.
- 4. Sign-in sheet for meeting in which the SPSA modification was approved.

K999069.001 Rev. 10/30/08

OAKLAND UNIFIED SCHOOL DISTRICT expect Success

PROFESSIONAL SERVIC TROUTING

009-2010

# **Basic Directions**

Additional directions and related documents are in the School Operations Library (http://intranet.ousd.k12.ca.us)

Services cannot be provided until the contract is fully approved and a Purchase Order has been issued.

- 1. Contractor and OUSD contract originator (principal or manager) reach agreement about scope of work and compensation.
- Ensure contractor has OUSD Vendor Number and meets the consultant requirements (including insurance and background check) 2.
- Contractor and OUSD contract originator complete the contract packet together and attach required attachments. 3
- 4. OUSD contract originator creates the requisition.
- 5. Within 2 weeks of creating the requisition the OUSD contract originator submits complete contract packet for approval.

For individual consultants: HRSS Pre-Consultant Screening Letter for current fiscal year Attachment Checklist For individual consultants: Proof of negative tuberculosis status within past 4 years

Statement of qualifications (organization) or resume (individual consultant) Proof of general liability insurance naming OUSD as Additionally Insured

For organizations (any consultant who has employees): Proof of workers compensation insurance

OUSD Staff Contact Emails about this contract should be sent to: Michelle Saavedra 879-1282 michelle saavedra@ousd.k12.ca.us

	Contrac	ctor Informatio	on					
Contractor Name	Oakland Small Schools Foundation	Agency's Contact H		Holly Ba	be Faust			
OUSD Vendor ID #	V053845			Executiv	e Director			
Street Address	P.O. Box 20238	City	Oakla	nd	State	CA	Zip	94620
Telephone	510-534-7613	Email	holiy@smallschoolsfoundation.org					
Contractor History	Previously been an OUSD contractor? • Yes I No		W	lorked as	an OUSD er	nploye	e? 🗌 Y	'es 💽 No

Compensation and Terms – Must be within the OUSD Billing Guidelines									
Anticipated start date	August 31, 2009	Date work will end	June 17, 2010	Other Expenses	none				
Pay Rate Per Hour (required)	\$ 48.00	Number of Hours	787.00	Total Contract Amount	\$ 37,760.72				

lf you are pla	nning to mult	i-fund a co		nformation se contact the State and Federal	Office <u>before</u> con	pleting requisition.
Requisition Numb	er			Total Contract Amount	\$ 37,760.72	· · · · · · · · · · · · · · · · · · ·
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	App	proval and Routing (in order of app	roval steps)							
	ices cannot be provided before the contract dedge services were not provided before a		issued. Signing this	document affirms that to your						
	Administrator / Manager: (Onginator) - aN	ame Leo Fuchs	Rhône	510-879-1282 Fax 536-4470						
1.	Site / Department 11	3/Learning Without Limits College Pr	eparatory Elementa	iry School						
	Signature	1-	Date Approved							
	Resource Manager, It using funds manage									
	Scope of work indicates compliant use	Scope of work indicates compliant use of restricted resource and is in alignment with school site plan (SPSA)								
2.	Signature (U, licon (V	money	Date Approved	6/22/09						
	Signature (if using multiple restricted resources)		Date Approved							
1	Network or Executive Officer									
3.	Services described in the scope of work	k align with needs of department or schoo	l site	- / 1						
	Signature	Ministration and the scope of work	Date Approved	6359						
	Cabinat (CAO1CCA) CEO1CSO1ASSISt	Sup Ficilities)								
4.	Signature		Date Approved	7/169						
5.	Superintendent, Board of Education or	State Administrator, Signature on the le	galicontract	i k skriver i konstruktioner i server i						
Leg	al Required if not using standard contract	Approved	Denied - Reason	Date						
Pro	curement Date Received		PO Number							

THIS FORM IS NOT A CONTRACT

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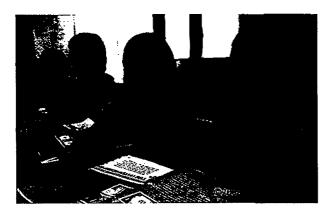
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# ABOUT the OAKLAND SMALL SCHOOLS FOUNDATION

The Oakland Small Schools Foundation (OSSF) is dedicated to promoting excellence in Oakland's public schools so that all our students have the opportunity to achieve. OSSF is the only organization focused on securing and managing



resources and providing expert operational and fundraising services for those Oakland small schools that serve primarily low-income students.

OSSF was founded in 2003 by a local group of business and school leaders to provide a vehicle for raising funds for public school programs. Since then, OSSF has developed capacitybuilding, fundraising, marketing, and administrative services for new small schools to support their dramatic growth, essential needs, and many ambitious programs. OSSF now provides 38 schools with basic services, and 27 of these schools are enrolled in OSSF's Customized Fund Development Services.

#### **SERVICES**

#### Developing Resources for Schools

Strategic fundraising plans, Individual giving campaigns, Grants management, Partnership brokering, Events management, Human resources services, Assistance with parent involvement strategies, Collaborative programming

#### Supporting School Operations

Donation and invoice processing, Strategic financial management, Evaluation and performance management coaching, Infrastructure development, Professional development workshops for school leaders, Vendor management, Graduate student residency program

#### School Marketing

Websites and printed collateral to recruit students, attract funding, and build partnerships, Language translation, Photography, Site-visit hosting and support to build community relations

"The Oakland Small Schools Foundation provides unique and critical services to the small schools of Oakland. OSSF's strategic fundraising and partnership brokering, operational coaching, and marketing services are instrumental in the sustainability of these schools."

#### Lillian Cordova-Lopez

Leader, Oakland Community Organizations, and Wells Fargo Community Support Programs

## **BOARD OF DIRECTORS**

Jonathan Klein President

Vanessa Coleman Secretary

Robert F. Kidd Treasurer

Brendan Cullen Member-At-Large

David Montes de Oca Member-At-Large

Robyn Gould Member-At-Large Lillian Cordova-Lopez Member-At-Large

Samir Bolar Board Fellow

Brian Rogers Member-At-Large Jeric Huang **Board Fellow** 

OOLS FOUNDATION Resources > Opportunity > Excellence

Oakland Small Schools Foundation Holly Babe Faust, Executive Director P.O. Box 20238 · Oakland, CA 94620-0238 · 510-534-7613 www.smallschoolsfoundation.org info@smallschoolsfoundation.org



# Fund Development Menu of Services 2008-2009

	S C H O O L	FUND	
	Process donations and issue thank you letters to donors Manage accounts and deliver monthly reports Pay invoices for contractor services Pay reimbursements Manage contractor paperwork (contracts, W-9's, to clearance and fingerprinting) as necessary	<ul> <li>Manage donor and partner data base</li> <li>Maintain webpage on OSSF site</li> <li>Audit school based on Rubrics of Excellence performance tool</li> <li>Summer Institute workshop invitation</li> <li>All apply</li> </ul>	• :
	R E S O U	R C E S	_
Ind	lividual Giving Campaign	Event Planning	
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	Provide program monitoring to ensure grant compliance and outcomes Provide assessments and data coaching, required to meet grant outcomes Write, edit grant reports and develop financial reports Develop bollerplate letters targeted at corporate giving and sponsorship , requests	Partnerships with Outside Organizations <ul> <li>Provide list of potential partners</li> <li>Network for partnerships</li> </ul>	



# Fund Development Menu of Services 2008-2009

<ul> <li>Process donations and issue thank you letters to donors</li> <li>Manage accounts and deliver monity reports</li> <li>Pay winchursements</li> <li>Manage contractor paperwork (contracts, W-9's, B) clearance and fingerprinting), appexed on CSF 28 ele</li> <li>Mainage contractor paperwork (contracts, W-9's, B) clearance and fingerprinting), appexed on CSF 28 ele</li> <li>Individual Giving Campaign</li> <li>Develop law indigota for donors and annual earning with banchmarks, thereinen, and fundating leadership committee</li> <li>Collect school's contracts and build mailing fist</li> <li>Collect school's contracts</li> <li>Develop work (contracts)</li> <li>Develop inter clasm Coaching</li> <li>Coreats and manage Development Team Coaching</li> <li>Coreat and manage Development Team Strategic Plan</li> <li>Steffings structure and training needs</li> <li>Coreat principal in development Team Strategics</li> <li>Coreat principal in development Team Strategics</li> <li>Coreat principal in a strategics and str</li></ul>			S	С	Ĥ	0	0	L	 	F	U	N	D	
Individual Giving Campaign Develop plan with goals for donors and annual earning with banchmarks, timeline, number of events and/or annual malied donor appeal, email list development, and fundraising leadership committee Develop school mailing(s) Cubics tochor school set and the fundations of the database Develop plan on events where donor community invited Provide DSSF BadAss Guide to House Parties and Small Events Develop inder for exoting Design and print custom donation/tremittance and #10 envelopes Desvelop fund, crites Development Team Coaching Create stilling structure and template roles and responsibilities Manage team activity calendar Grants Management As the fireat sponsor for all school grants, OSSF requires schools to participate in grants management according to the Grants Agreement policies. Prospeci list of subble foundations/grant opportunities and provide updates Solicit foundations with bene calls and LO?s Develop bolierplate language regarding school history, need, demographics, recent achievements, and ductoomes Provide assessments and data coaching, required to meed grant outcomes Provide assessments and data coaching, required to meed grant outcomes Provide principal to tasses options on leacher leadership opportunities Outer the addigrant eports and develop fing and manage follow up Write, edit grant reports and develop frager and organizational budget for external audience Write, edit grant reports and develop frager and organizational budget for external audience Provide seesements and data coprorate giving and sponsorship. Develop polierplate letters targeted at corporate giving and sponsorship. Develop polierplate letters targeted at corporate giving and sponsorship. Develop polierplate letters targeted at corporate giving and sponsorship.	<ul> <li>Process donations and issue thank you letters to donors</li> <li>Manage accounts and deliver monthly reports</li> <li>Pay invoices for contractor services</li> <li>Pay reimbursements</li> <li>Manage contractor paperwork (contracts, W-9's, to clearance and</li> </ul>								<ul> <li>Manage donor and partner data base</li> <li>Maintain webpage on OSSF site</li> <li>Audit school based on Rubrics of Excellence performance tool</li> <li>Summer Institute workshop invitation</li> </ul>					
<ul> <li>Develop plan wiln goals for donors and annual naring wilh banchmarks, timeline, number of events and/or annual mailed donor appeal, email list development, and fundristing teadership committee</li> <li>Coale Status and build mailing list</li> <li>Coale Status and build mailing list</li> <li>Coale Status and build mailing list</li> <li>Develop event plan and execute for specific fundraiser or house party</li> <li>Manage school mailing(s)</li> <li>Develop giving drides</li> <li>Develop giving drides</li> <li>Develop giving drides</li> <li>Develop giving drides</li> <li>Develop point from Coaching</li> <li>Create and manage Development Team Strategic Plan</li> <li>Create and manage Development Team Strategic Plan</li> <li>Create and manage Davelopment Team Strategic Plan</li> <li>Solicit foundations with phone calls and LOI's</li> <li>Prospeci list of all school grants, OSSF requires schools to participate in grants management according to the Grants Agreement policies.</li> <li>Prospeci list of all school grants, OSSF requires and provide updates</li> <li>Coach principal in atternetship development ends</li> <li>Coach principal in atternetship development and temp or while weat prince plane and update for external audiance</li> <li>Vitte, edit, and package grant proposal and manage follow up</li> <li>Pro</li></ul>	···,			R	E	S	0	U	R	C	E	S		
<ul> <li>Develop plan wiln goals for donors and annual naring wilh banchmarks, timeline, number of events and/or annual mailed donor appeal, email list development, and fundristing teadership committee</li> <li>Coale Status and build mailing list</li> <li>Coale Status and build mailing list</li> <li>Coale Status and build mailing list</li> <li>Develop event plan and execute for specific fundraiser or house party</li> <li>Manage school mailing(s)</li> <li>Develop giving drides</li> <li>Develop giving drides</li> <li>Develop giving drides</li> <li>Develop giving drides</li> <li>Develop point from Coaching</li> <li>Create and manage Development Team Strategic Plan</li> <li>Create and manage Development Team Strategic Plan</li> <li>Create and manage Davelopment Team Strategic Plan</li> <li>Solicit foundations with phone calls and LOI's</li> <li>Prospeci list of all school grants, OSSF requires schools to participate in grants management according to the Grants Agreement policies.</li> <li>Prospeci list of all school grants, OSSF requires and provide updates</li> <li>Coach principal in atternetship development ends</li> <li>Coach principal in atternetship development and temp or while weat prince plane and update for external audiance</li> <li>Vitte, edit, and package grant proposal and manage follow up</li> <li>Pro</li></ul>	Individ	ual Giving Campaig	in						Eve	nt Plan	nina			
Development Team Coaching       Provide principal development coaching         Create and manage Development Team Strategic Plan       Provide principal development coaching         Create staffing structure and template roles and responsibilities       Coach principal in parent engagement strategies         Manage team activity calendar       Coach principal in developing partnerships         Grants Management       Coach principal and team on why and where partnerships are needed         As the fiscal sponsor for all school grants, OSSF requires schools to participate in grants management according to the Grants Agreement policies.       Prospect list of suitable foundations/grant opportunities and provide updates         Create and maintain funding calendar       Coach principal in on staffing structure and training needs         Solicit foundations with phone calls and LOI's       Coach principal on faculty options for grade-level and cross-grade         Produce project budget and organizational budget for external audience       Write, edit, and package grant proposal and manage follow up         Write, edit grant reports and develop financial reports       Provide isseessments and data coaching, required to meet grant outcomes         Provide project bulget letters targeted at corporate giving and sponsorship.       Provide list of poential partners	C Dev ti C Coll C Ente Mai Mar C Cult C Dev D Des	elop plan with goals for do imeline, number of events a levelopment, and fundraisli ect school's contacts and t ar contact list into database ntain donor contacts nage school mailing(s) livate major donors relop giving circles lign and print custom donat	nors and a and/or and ng leaders build maili e tion/remitt	nual mai ship com ng list	iled dono	or appeal	i, email li		C C C C Fun	Host a se Coach D Utilize ch Develop Manage Assist wi Provide	chool site evelopm ecklist c event pl relations th expose OSSF B	nent Tea of best p an and e ship with s or othe adAss G tfolio	ractices and strategie execute for specific fu event planner consul r school events where buide to House Parties	s for site visits Indraiser or house party Itant e donor community invited
<ul> <li>Create and manage Development Team Strategic Plan</li> <li>Create staffing structure and template roles and responsibilities</li> <li>Manage team activity calendar</li> <li>Create staffing structure and template roles and responsibilities</li> <li>Manage team activity calendar</li> <li>Create staffing structure and template roles and responsibilities</li> <li>Grants Management</li> <li>As the fiscal sponsor for all school grants, OSSF requires schools to participate in grants management according to the Grants Agreement policies.</li> <li>Prospect list of suitable foundations/grant opportunities and provide updates</li> <li>Create and maintain funding calendar</li> <li>Solicit foundations with phone calls and LOI's</li> <li>Develop boilerplate language regarding school history, need, demographics, recent achievements, and outcomes</li> <li>Write, edit, and package grant proposal and manage follow up</li> <li>Write, edit grant reports and develop financial reports</li> <li>Provide principal to teacher leadership development</li> <li>Coach principal in ot staffing structure and training needs</li> <li>Coach principal in on staffing structure and training needs</li> <li>Coach principal on faculty options for grade-level and cross-grade cotlaboration</li> <li>Coach principal to assess options on teacher leadership opportunities</li> <li>Write, edit grant reports and develop financial reports</li> <li>Develop bollerplate letters targeted at corporate giving and sponsorship.</li> </ul>		-							Res	ources	; Coac	hing		
Grants Management <ul> <li>As the fiscal sponsor for all school grants, OSSF requires schools to participate in grants management according to the Grants Agreement policies.</li> <li>Prospect list of suitable foundations/grant opportunities and provide updates</li> <li>Create and maintain funding calendar</li> <li>Solicit foundations with phone calls and LOI's</li> <li>Develop boilerplate language regarding school history, need, demographics, recent achievements, and outcomes</li> <li>Produce project budget and organizational budget for external audience</li> <li>Write, edit, and package grant proposal and manage follow up</li> <li>Write collaborative and multi-school program grants</li> <li>Provide program monitoring to ensure grant compliance and outcomes</li> <li>Provide grant reports and develop financial reports</li> <li>Write, edit grant reports and develop financial reports</li> <li>Develop bolierplate letters targeted at corporate giving and sponsorship</li> </ul> <ul> <li>Forvide list of potential partners</li> <li>Provide list of potential partners</li> <li>Network for partnerships</li> </ul>	<ul> <li>Create and manage Development Team Strategic Plan</li> <li>Create staffing structure and template roles and responsibilities</li> </ul>							<ul> <li>Coach principal in parent engagement strategies</li> <li>Coach principal on successful delegation techniques and strategies</li> <li>Coach principal in developing partnerships</li> </ul>						
requests	As the fish grants ma C Pro: C Cre C Soli D Dev Fro Wri C Wri C Pro Pro C Pro C Wri C Pro	cai sponsor for all school g anagement according to the spect list of suitable founda ate and maintain funding of licit foundations with phone velop boilerplate language i recent achievements, and of duce project budget and of te, edit, and package grant te collaborative and multi-s vide program monitoring to vide assessments and dat ite, edit grant reports and dat velop bollerplate letters targ	e Grants A ations/gram alendar calls and regarding outcomes rganizatiol t proposal school pro- o ensure g a coaching levelop fin	Agreemen t Oppor LOI's school I nal budg and ma gram gra gram gra gram con g, requir ancial re	ent polici tunities a history, n get for ex nage foll ants npliance red to me eports	es. and provi temal at ow up and oute et grant	ide upda nograph udience comes outcome	ites ics,	Par G	o En o Ide Coach p o Op o Co o Co o Wa op o As o Re thersh Provide Network	gage De ntify par rincipal i erations ach Adm ach prim laboratic portunitie sess fina fer primo <b>ips wi</b> 1 list of por	v Team ther nee n on sta support hin on tra- cipal on an principal es ancial op ipal to te th Out tential p	in partnership develop ds ffing structure and tra aining resources faculty options for gra to assess options on portunities for suppor eacher leadership dev side Organizatio artners	pment ining needs ade-level and cross-grade teacher leadership ting staff retention (stipends) relopment resources