

International Motors, LLC is pleased to provide you with this proposal compliant with all terms of the Sourcwell Vehicles and Chassis Contract #032824-NVS awarded formerly to Navistar, Inc now International Motors, LLC for new International truck(s). If you have any questions regarding enrollment in Sourcwell or detailed contract terms and conditions, please see your local International Dealer sales representative.

PROPOSAL PREPARED FOR:		PROPOSAL PREPARED BY:	
Sourcewell Member:	City of Santa Rosa	Peterson Trucks	
Contact:	Zack Brand	Jay Jaehnig	
Address:	35 Stony Point Rd	3710 Regional Pkwy	
City/State/Zip:	Santa Rosa CA 95401	Santa Rosa CA 95403	
Phone:	707-543-3717	707-513-3319	
Email:	z.brand@srcity.org	jciaehniq@petersontrucks.com	

Proposal Number	10127
Date	3/25/2026
Quantity of this Specification	2
Single Sourcewell Transaction Total Volume	1

Chassis		
New 2027 International HX620 Chassis		\$ 318,733.00
Base Chassis List	\$ 260,147.00	
Options List	\$ 58,586.00	
Sourcewell Contract Discount	49.1%	\$ (156,497.90)
Volume Incentive		\$ -
Tariffs or Raw Materials Increase		\$ -
Net Sourcewell Chassis Price		\$ 162,235.10
Sourcewell Partner Body		
		\$ -
		\$ -
Handling Fee	4.00%	\$ -
Non-Sourcewell Dealer Supplied Body		
Dump Body: 15', Beau-Roc RXH, 15-4248HL		\$ 57,998.00
		\$ -
Handling Fee	5.00%	\$ 2,899.90
Additional Post Build Work		
Pre Deliver Inspection and Detail		\$ 700.00
Delivery DOT Inspection		\$ 500.00
Installation of Safety Equipment and Fuel		\$ 400.00
Handling Fee	5.00%	\$ 80.00
Service Contracts		
		\$ -
		\$ -
		\$ -
Additional Freight		
Transfer of unit to and from Body company and final delivery to		\$ 1,500.00
		\$ -
Additional Floorplan		
		\$ 5,624.72
		\$ -
Additional Fees & Taxes		
		\$ -
		\$ -
Sales Tax / Tire Fee/EFF		\$ 22,705.27
Final Sourcewell Per Vehicle Price FOB Santa Rosa		\$ 254,642.99
Final Sourcewell Total Vehicle(s) Price		\$ 509,285.97
<i>Additional Sourcewell Qualified Content</i>		
<i>Silver Package Award</i>		\$1,200

Terms:

Stock unit in dealer's inventory, dealer will accept a final purchase order using the current Sourcewell pricing quoted above.

Dealer placing a new orders for the Sourcewell Member, the purchase order cannot be firmed up until the unit is slotted to build with a firm build date or lineset.

Once a firm build date has been established, dealer will provide the Sourcewell Member approved pricing and a final purchase order can be accepted with firm pricing.

Dealer cannot guarantee bodies and/or equipment pricing added to the chassis for a turnkey sale until chassis is lineset.